Technical Business Development Manager

Location: Houston, TX (On-site/KAPPA North America Office)

Travel: Client offices across Houston, US, and Canada

About the Role

KAPPA North America is seeking a driven **Technical Business Development Manager** to lead commercial growth for our industry-leading completions diagnostics software platform and consulting services.

Qualifications & Experience

- Completions Engineer or Reservoir engineer with experience in completions.
- 5+ years of demonstrated sales and business development success.
- Experience selling technical software and services to E&P operators in the completions engineering space (hydraulic fracturing, and offset pressure monitoring, microseismics etc.)
- Established active network within North American E&P operators.
- Can effectively engage both engineering and management teams to develop and close opportunities.
- Adaptable and able to work independently and in team settings.
- Must have an existing legal right to work in the United States without requiring employer sponsorship.

If you fit the description above and are ready to join our team, please apply to jobs@kappaeng.com

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